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www.kaufmanreport.com

# The Kaufman Report

Trade what you see, not what you think.

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Monday June 4, 2012

Closing prices of June 1, 2012

Stocks got walloped Friday ending a one-week winning streak and pushing equities to their fourth down week out of the last five. The S&P 500 plunged 2.46% Friday for its worst one-day loss since November 9<sup>th</sup>, and dropped 3.02% for the week. Major indexes were led lower on the week by S&P Midcaps, down 4.06%, and S&P Smallcaps, down 3.62%. The S&P sectors were led lower by Energy, down 4.59%, Financials, down 3.83% and Consumer Discretionary, down 3.73%.

The twenty-four S&P industry groups in the U.S. all traded lower for the week. The leaders on the downside were Banks, down 5.34%, Consumer Durables & Apparel, also down 5.34%, and Automobiles & Components, down 5.07%. Diversified Financials are now officially in bear market territory with a loss of 23.05% in the second quarter.

With last week's loss the S&P 500 is now down 10.15% from its April 6<sup>th</sup> peak and in official correction territory. While we are not down 20% and in official bear market territory, we believe that we have entered a bear market. What is the best strategy for investors under the circumstances? We have been saying for a while that this has been a short-term trader's market, and we want to stress that again at this time. If the facts change and investor demand becomes positive we will be happy to change our opinion. Until then we view this as a dangerous market. Equities have not responded to oversold conditions or to very attractive valuations versus bonds, and we must take that as a warning. Last week we reiterated that like in 2008 – 2009 valuations do not matter when liquidations are taking place, and that the last part of waterfall declines can be very painful.

In the short-term stocks are getting very oversold and we are looking for a bounce to start sometime in the coming week. That bounce may even turn into a nice June rally, especially if there is a hint of or an actual coordinated global response by central banks. Again, this is a short-term trader's market and we think the wise thing to do is to take profits fairly quickly and not let small losses become big ones. If equities can break through resistance levels and generate buy signals, we will be happy to change our bearish tone and become bullish. For short-sellers we advise being very nimble since a wicked short-covering rally can occur at any time.

Valuations based on spreads between equity and bond yields narrowed in March and broke down through the multi-month range they had been stuck in. That showed greater confidence on the part of investors. Unfortunately, they widened again to their prior ranges in April showing investors growing fearful and stress in the financial system. In May they surpassed their levels of November and December and now are at the widest levels we have ever seen, showing extreme fear as investors flee to the safety of government bonds. They are buying these bonds in spite of the low yields, not because of them. The spreads are at levels where equities should be very attractive versus bonds, but as we saw in 2008 – 2009 valuations do not matter when liquidations are taking place.

We are 98.8% through earnings season. So far 494 of the S&P 500 have reported first quarter earnings. Of those 67.5% beat estimates, 9.8% were in line, and 22.8% have missed. Fourth quarter earnings season ended with 62.2% of stocks beating estimates, 9.8% were in line, and 27.9% disappointed. Third quarter earnings season ended with 69.0% exceeding expectations, 9.5% were in line, and 21.5% disappointed. Current and projected aggregate earnings are flat lining in spite of recent weak economic news. We don't expect much insight on this until we get closer to the end of the quarter.

Current S&P 500 projected aggregate earnings for 2012 are just over \$108, and the 2013 number is just over \$118. They currently project 2013 earnings growth of 9.06% over 2012. A 13 P/E based on the 2012 number equates to an S&P 500 of 1407, while a 14 P/E equates to 1515. The same P/Es applied to 2013 equate to 1534 and 1652, respectively.

In summary, first quarter earnings season had reignited positive momentum for equities but poor employment numbers reversed this. Now the threat of banking failures in Europe, slower economic growth in China, and the possibility of a weaker U.S. economy has unnerved investors. We may get a bounce or rally at any time, but caution is still advised. The last part of waterfall declines can be very painful. This remains a short-term trader's market.

Based on the S&P 500 the short-term, intermediate-term, and long-term trends are down.

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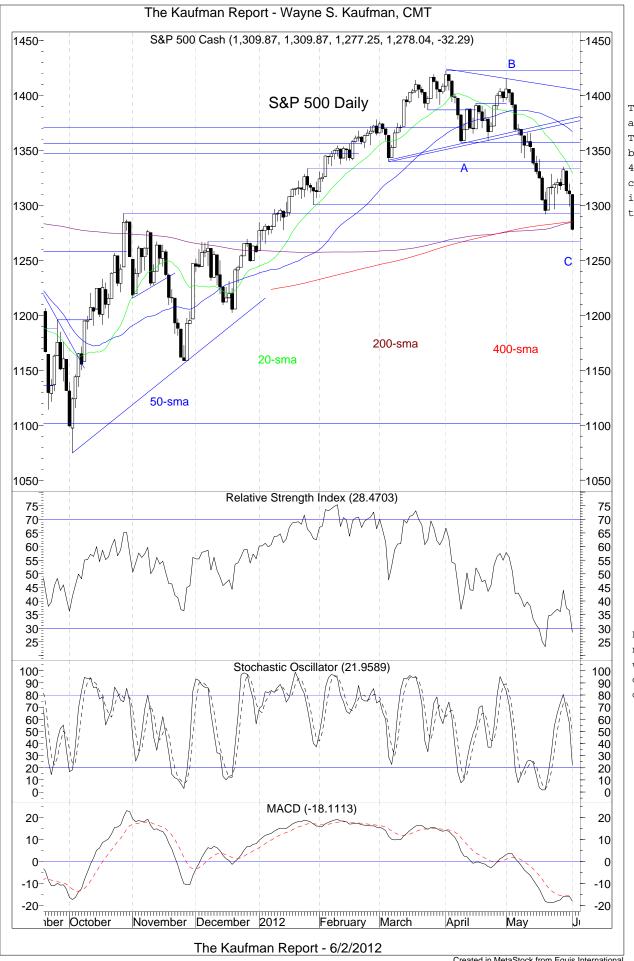
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Tuesday's marginal break above 1328 area resistance proved meaningless as sellers took control Wednesday and finished the week breaking multiple supports in Friday's selloff to new post-April 2nd lows.

30-minute momentum is oversold.

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The S&P 500 ran into a resistance zone Tuesday and plunged below its 200 and 400-sma on the daily chart Friday. There is a support level at the 1267 area.

Daily momentum is negative but oversold with positive divergences developing.



Plunging below the level of the January breakout and the 40 and 80-week moving average on the weekly chart.

Weekly momentum is negative with the stochastic oversold.



Falling under May's low on the monthly chart to start June.

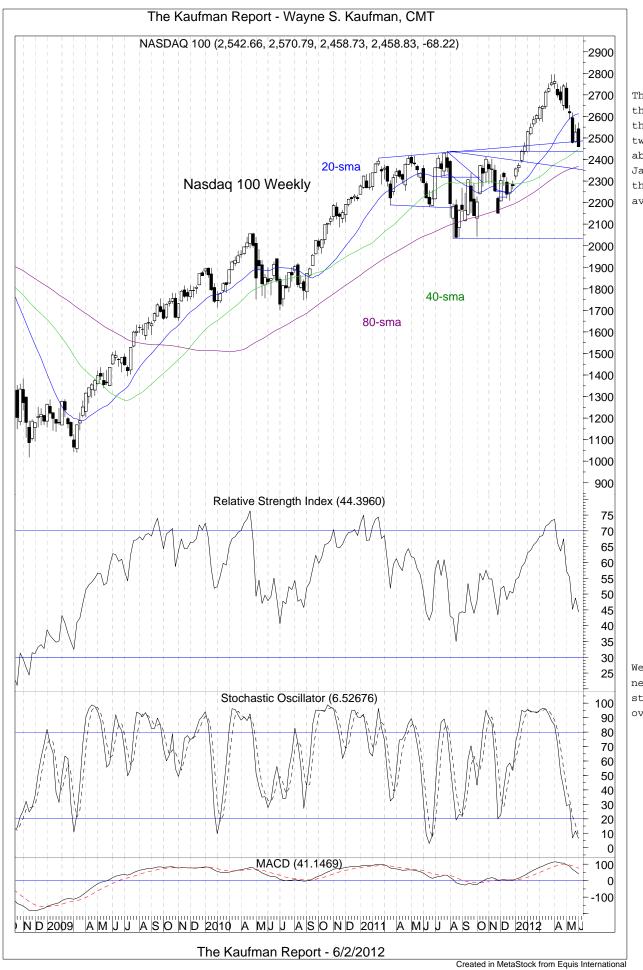
Monthly momentum indicators are all negative with plenty of room to fall.



The Nasdaq 100 broke another support level Friday. It is not far above a support

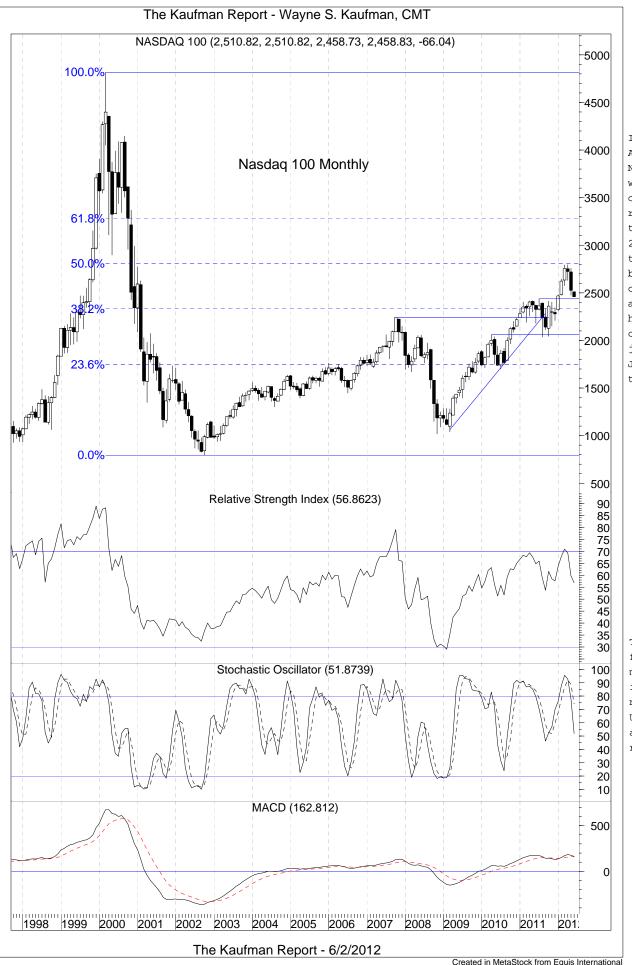
Daily momentum is negative at low levels but showing some positive divergences.

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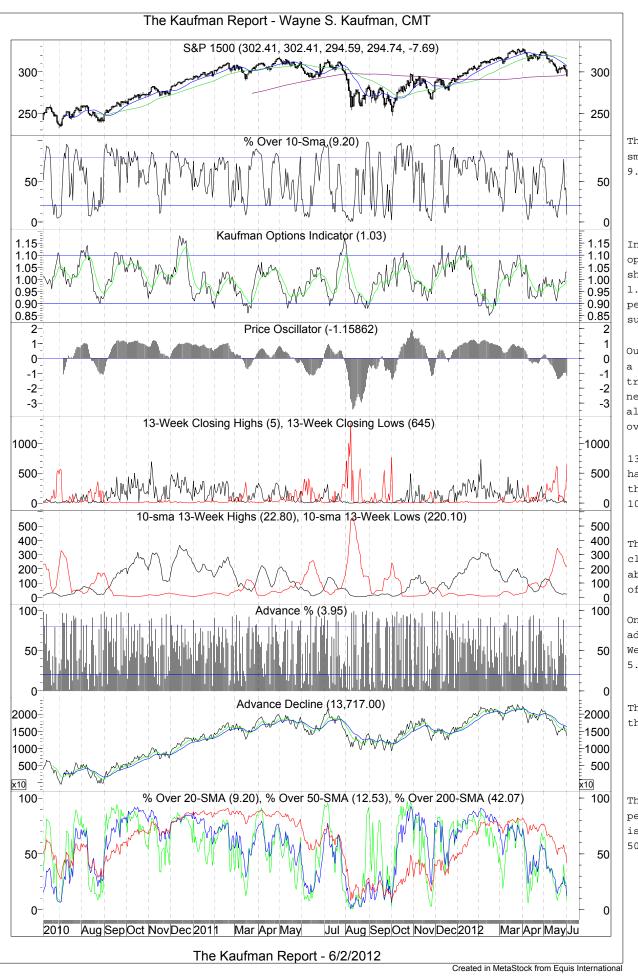
The Nasdaq 100 fell through the trendline that was support for two weeks and is just above the area of its January breakout and the 40-week moving average.

Weekly momentum is negative but the stochastic is very oversold.



In our report of April 9th we said the Nasdaq 100 had come within three points of its 50% Fibonacci retracement level of the bear market of 2000 - 2002. We said that these levels had been resistance/ consolidation levels and that certainly has been true in this The index is just above its January breakout on the monthly chart.

The MACD is about to follow the other monthly momentum indicators and turn negative. Unfortunately they all have plenty of room to move down.



The percent over 10sma is oversold at 9.20%.

Incredibly our options indicator is showing optimism at 1.03. We need pessimism to start a sustained rally.

Our price oscillator, a good indicator of trends, remains in negative territory although at an oversold level.

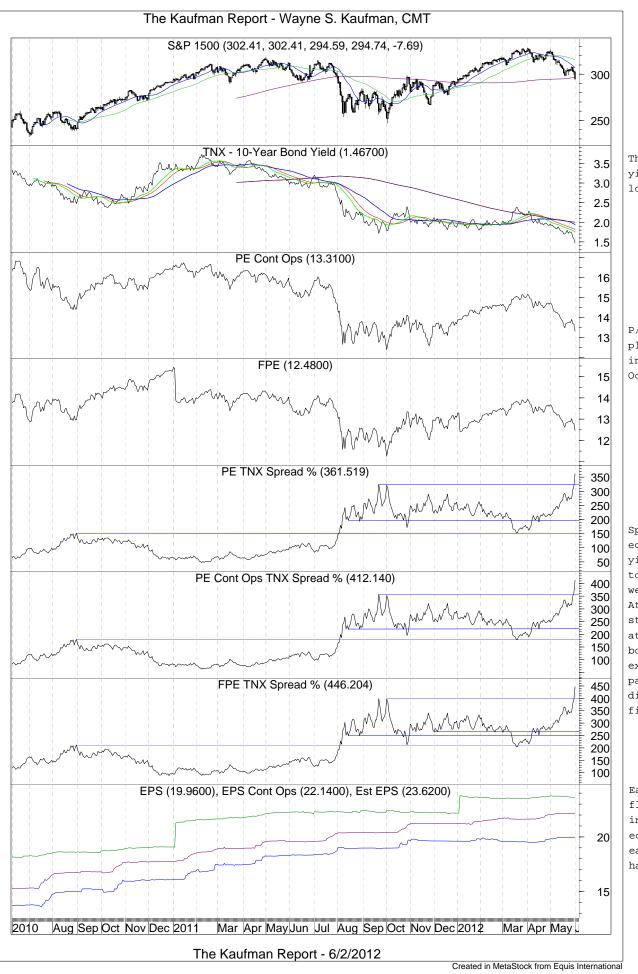
13-week closing lows have broken out to the highest since 10/3/2011.

The 10-day average of closing lows is well above its counterpart of closing highs.

Only 3.95% of stocks advanced Friday. Wednesday there were 5.63%.

The AD line is below the low of 5/18.

The longer-term percent over 200-sma is now well under 50%. Very bearish.



The 10-year bond yield is at record lows

P/E ratios are plunging and are back in the range of October - December.

Spreads between equity and bond yields have widened to the highest levels we have ever seen. At these levels stocks are incredibly attractive versus bonds, but this shows extreme fear on the part of investors and distress in the financial system.

Earnings metrics are flat lining. So far in spite of weaker economic news earnings projections have barely budged.



Record lows for the 10-year bond yield.

Indicators are obviously oversold on the daily chart.



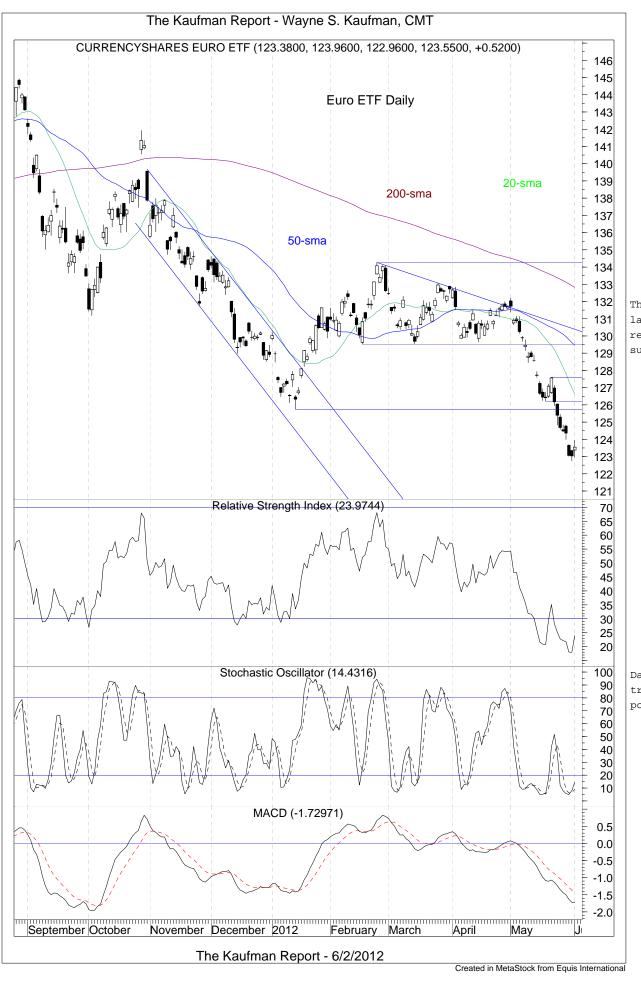
The weekly chart of the 10-year bond yield shows important resistance all the way up to 2.00%.

Momentum indicators are getting oversold on the weekly chart.



A breakdown on the monthly chart of 10-year bond yields.

Monthly momentum is starting to get oversold.



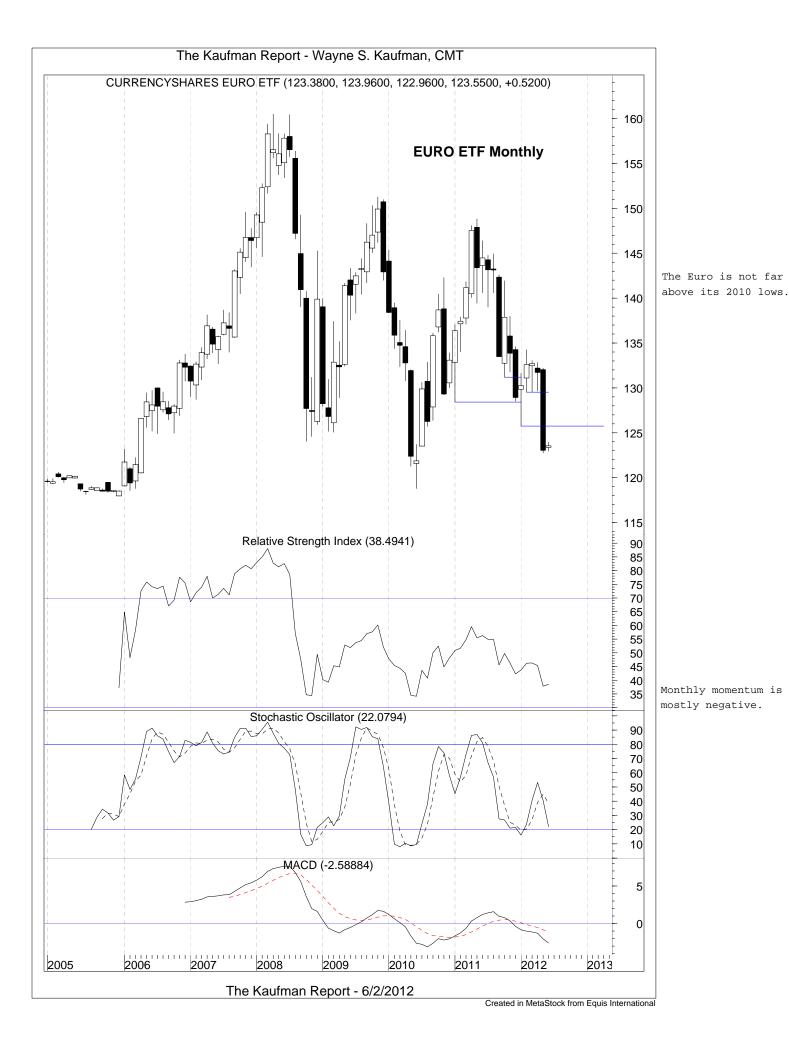
The Euro sank further last week after recently breaking support.

Daily momentum is trying to turn positive.



Five down weeks in a row for the Euro.

Weekly momentum is starting to get oversold.





The U.S. Dollar Index had a reversal day Friday.

Daily momentum is very overbought and showing signs of rolling over.

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The Dollar Index pulled back after running into resistance on the weekly chart.

Weekly momentum is positive but at high or overbought levels.



The Dollar Index broke out on the monthly chart in May.

Monthly momentum is positive.



After holding support three times in recent weeks GLD bounced up to its 20-sma.

Daily momentum is positive.



GLD held support once again and printed its third consecutive hammer on the weekly chart, and the fourth in the same support area. Hammers are bottoming candles.

Weekly momentum is trying to turn positive.



May was another difficult month for GLD, the fifth out of the last six.

Monthly momentum is still mostly negative.

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SLV has resistance overhead at the 20sma and price resistance.

Daily momentum is positive.



SLV printed a third consecutive hammer on the weekly chart and fourth in the support area. Hammers are bottoming candles.

Weekly momentum is mixed.



Copper, the metal with a Ph.D. in economics, broke another support and continued to sink to new lows for 2012.

Daily momentum is oversold at low levels.



Copper is still above its 2011 lows.

Weekly momentum is negative with only the stochastic oversold.

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## **Indexes, Sectors, and Industry Groups**

	Price	Daily	WTD	5-Days	MTD	QTD	YTD	52H	High Dt	52L	Low Dt
Nasdaq 100	2458.83	-2.62%	-2.70%	-2.86%	-2.62%	-10.76%	7.95%	2795.35	4/3/2012	2034.92	8/9/2011
Dow Jones Industrials	12118.57	-2.22%	-2.70%	-3.28%	-2.22%	-8.28%	-0.81%	13338.66	5/1/2012	10404.49	10/4/2011
Bank of New York Mellon ADR	109.60	-1.82%	-3.02%	-3.21%	-1.82%	-15.92%	-8.37%	145.07	6/1/2011	106.98	10/4/2011
S&P 500	1278.04	-2.46%	-3.02%	-3.23%	-2.46%	-9.26%	1.63%	1422.38	4/2/2012	1074.77	10/4/2011
Nasdaq Composite	2747.48	-2.82%	-3.17%	-3.24%	-2.82%	-11.13%	5.46%	3134.17	3/27/2012	2298.89	10/4/2011
S&P 1500	294.58	-2.60%	-3.18%	-3.38%	-2.60%	-9.40%	1.54%	328.06	4/2/2012	247.50	10/4/2011
NYSE Composite	7293.19	-2.29%	-3.20%	-3.43%	-2.29%	-11.13%	-2.46%	8496.42	7/7/2011	6414.89	10/4/2011
Dow Jones Transportation	4911.93	-3.21%	-3.31%	-3.85%	-3.21%	-6.50%	-2.15%	5627.85	7/7/2011	3950.66	10/4/2011
S&P Smallcap 600	414.96	-3.08%	-3.71%	-3.62%	-3.08%	-10.46%	-0.03%	472.34	3/27/2012	334.10	10/4/2011
S&P Midcap 400	896.59	-3.14%	-4.06%	-4.22%	-3.14%	-9.83%	1.98%	1013.34	7/7/2011	731.62	10/4/2011
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 	Price	Daily	WTD	5-Days	MTD	QTD	YTD	52H	High Dt	52L	Low Dt
Utilities	180.28	-0.40%	-0.23%	-0.02%	-0.40%	1.24%	-1.47%		12/30/2011	149.11	8/9/2011
Telecom Services	137.58	-1.49%	-0.53%	-0.27%	-1.49%	5.31%	5.98%	140.56	5/31/2012	113.74	8/9/2011
Consumer Staples	341.55	-1.66%	-2.17%	-2.20%	-1.66%	-2.83%	1.79%	354.89	4/2/2012	290.40	8/9/2011
Health Care	409.97	-1.77%	-2.50%	-2.62%	-1.77%	-5.92%	2.01%	437.68	4/2/2012	342.59	8/9/2011
Materials	208.94	-2.01%	-2.52%	-2.96%	-2.01%	-10.76%	-1.31%	254.30	7/7/2011	174.61	10/4/2011
Information Technology	435.21	-3.03%	-2.98%	-3.14%	-3.03%	-12.36%	6.17%	504.34	4/3/2012	357.37	8/19/2011
Industrials	291.19	-2.77%	-3.57%	-4.14%	-2.77%	-9.99%	-0.39%	331.78	7/7/2011	238.89	10/4/2011
Consumer Discretionary	329.22	-3.11%	-3.73%	-3.84%	-3.11%	-7.66%	6.69%	365.71	5/1/2012	261.24	10/4/2011
Financials	181.21	-3.71%	-3.83%	-4.19%	-3.71%	-14.86%	3.41%	215.80	3/27/2012	147.48	10/4/2011
Energy	466.44	-2.11%	-4.59%	-4.90%	-2.11%	-13.37%	-10.44%	591.23	7/25/2011	412.52	10/4/2011
	Price	Daily	WTD	5-Days	MTD	QTD	YTD	52H	High Dt	52L	Low Dt
Utilities	180.28	-0.40%	-0.23%	-0.02%	-0.40%	1.24%	-1.47%		12/30/2011	149.11	8/9/2011
Telecom Services	137.58	-1.49%	-0.53%	-0.27%	-1.49%	5.31%	5.98%	140.56	5/31/2012	113.74	8/9/2011
Food & Staples Retailing	219.68	-1.45%	-1.16%	-0.90%	-1.45%	-0.77%	3.99%	224.88	5/29/2012	178.65	8/9/2011
Household & Personal Products	383.65	-1.45%	-1.85%	-1.96%	-1.45%	-6.20%	-4.07%	415.48	4/20/2012	345.75	8/9/2011
Pharmaceuticals, Biotech & Life Sci	383.71	-1.72%	-2.17%	-2.45%	-1.72%	-4.57%	0.86%	406.56	4/30/2012	315.10	8/9/2011
Technology Hardware & Equipmen	492.35	-3.79%	-2.43%	-2.49%	-3.79%	-13.88%	12.79%	588.58	4/3/2012	380.20	10/4/2011
Materials	208.94	-2.01%		-2.96%		-10.76%	-1.31%	254.30	7/7/2011		10/4/2011
Media	232.71	-2.36%	-2.63%	-2.71%	-2.36%	-5.68%	9.58%	250.19	5/1/2012	173.60	10/4/2011
Food, Beverage & Tobacco	413.05	-1.82%	-2.64%	-2.76%	-1.82%	-2.32%	3.23%	433.49	5/1/2012	348.53	10/4/2011
Insurance	170.60	-2.42%	-2.79%	-3.33%	-2.42%	-9.46%	0.26%	191.22	5/1/2012	143.99	9/22/2011
Real Estate	135.13	-2.77%	-2.95%	-3.36%	-2.77%	-4.90%	3.83%	147.86	5/1/2012	105.72	10/4/2011
Health Care Equip & Services	396.80	-1.87%	-3.17%	-2.98%	-1.87%	-8.50%	4.20%	436.83	4/4/2012	332.83	10/4/2011
Transportation	321.97	-2.66%	-3.17%	-3.75%	-2.66%	-6.07%	-2.30%	362.77	7/7/2011	266.62	10/4/2011
Software & Services	557.96	-2.33%	-3.32%	-3.78%	-2.33%		3.01%	627.31	3/27/2012	469.23	8/19/2011
Retailing	586.86	-2.42%	-3.34%	-3.52%	-2.42%	-5.71%	12.17%	656.61	5/2/2012	458.07	8/9/2011
Commercial & Professional Service	130.37	-2.35%	-3.40%	-3.37%	-2.35%	-9.39%	-4.15%	156.27	6/1/2011	118.22	8/9/2011
Semiconductors & Equipment	326.78	-3.19%	-3.51%	-2.77%	-3.19%	-15.63%	-1.78%	390.82	3/27/2012	285.81	8/19/2011
Capital Goods	314.06	-2.82%	-3.68%	-4.28%	-2.82%	-10.90%	0.33%	358.61	3/16/2012	254.65	10/4/2011
Diversified Financials	238.47	-3.91%	-4.01%	-4.43%	-3.91%	-23.05%	2.95%	325.08	6/1/2011	198.18	10/4/2011
Energy	466.44	-2.11%	-4.59%	-4.90%	-2.11%	-13.37%	-10.44%	591.23	7/25/2011	412.52	10/4/2011
Consumer Services	528.11	-4.44%	-4.93%	-5.23%	-4.44%	-9.56%	-2.93%	595.85	5/1/2012	446.24	10/4/2011
Automobiles & Components	84.15	-4.37%	-5.07%	-5.36%	-4.37%	-15.42%	-3.70%	114.46	7/7/2011	71.16	10/4/2011
Consumer Durables & Apparel	188.81	-4.58%	-5.34%	-4.81%	-4.58%	-11.78%	5.84%	219.96	5/3/2012	144.47	8/9/2011
Banks	141.25	-5.52%	-5.34%	-5.37%	-5.52%	-10.61%	8.22%	160.43	5/1/2012	104.66	8/23/2011

### **INTERNATIONAL ETFs**

	Price	Daily	WTD	MTD	QTD	YTD	52H	High Dt	52L
Turkey TUR	45.85	-0.80%	1.19%	-0.80%	-13.57%	11.45%	63.30	6/7/2011	39.82
China 25 FXI	32.69	-2.39%	-0.15%	-2.39%	-10.84%	-6.25%	45.13	6/1/2011	28.61
India IFN	18.74	-0.79%	-0.37%	-0.79%	-15.96%	-1.58%	29.32	7/7/2011	18.43
South Korea EWY	51.46	-2.20%	-0.60%	-2.20%	-13.57%	-1.53%	68.03	7/7/2011	44.67
Malaysia EWM	13.62	-1.87%	-0.66%	-1.87%	-6.71%	1.64%	15.48	7/1/2011	11.88
Brazil EWZ	50.76	-2.46%	-0.69%	-2.46%	-21.50%	-11.55%	75.64	6/3/2011	49.25
Hong Kong EWH	15.62	-1.88%	-1.20%	-1.88%	-10.46%	0.97%	19.42	6/2/2011	13.30
Chile ECH	58.22	-2.23%	-1.33%	-2.23%	-14.76%	0.88%	77.15	6/2/2011	48.22
Vietnam VNM	17.79	-1.98%	-1.46%	-1.98%	-7.05%	22.27%	21.86	6/9/2011	14.15
Latin America ILF	39.27	-2.24%	-1.49%	-2.24%	-17.55%	-7.75%	52.50	7/5/2011	36.73
Emerging Markets EEM	36.71	-2.64%	-1.68%	-2.64%	-14.53%	-3.26%	48.63	7/7/2011	33.42
South Africa EZA	61.27	-1.61%	-1.76%	-1.61%	-11.09%	0.33%	72.92	6/1/2011	54.64
BRIC EEB	32.12	-2.49%	-2.09%	-2.49%	-18.64%	-8.31%	46.48	7/5/2011	32.12
Australia EWA	20.39	-1.78%	-2.24%	-1.78%	-13.27%	-4.90%	26.74	6/1/2011	18.91
Japan EWJ	8.66	-2.64%	-2.33%	-2.64%	-14.94%	-4.99%	10.91	7/26/2011	8.64
Israel EIS	37.01	-2.17%	-2.33%	-2.17%	-14.07%	-6.45%	56.49	6/1/2011	36.94
Switzerland EWL	21.94	-1.39%	-2.45%	-1.39%	-12.35%	-3.01%	28.57	6/1/2011	20.67
Taiwan EWT	11.59	-3.98%	-2.71%	-3.98%	-13.60%	-1.02%	15.95	6/1/2011	11.19
Thailand THD	64.03	-3.50%	-2.80%	-3.50%	-12.03%	6.52%	76.21	5/1/2012	49.43
Mexico EWW	53.72	-1.40%	-2.93%	-1.40%	-14.08%	-0.07%	63.84	4/3/2012	46.65
Belgium EWK	10.71	-2.10%	-3.07%	-2.10%	-13.21%	1.13%	14.93	6/1/2011	10.23
Canada EWC	24.88	-1.74%	-3.13%	-1.74%	-12.21%	-6.47%	32.94	6/1/2011	23.48
United States SPY	128.36	-2.37%	-3.16%	-2.37%	-8.84%	2.28%	142.21	5/1/2012	107.43
Singapore EWS	11.34	-2.66%	-3.18%	-2.66%	-12.02%	4.71%	14.61	8/1/2011	10.28
United Kingdom EWU	15.28	-1.74%	-3.48%	-1.74%	-11.68%	-5.45%	18.54	6/1/2011	14.04
France EWQ	18.06	-2.69%	-3.58%	-2.69%	-18.17%	-7.76%	28.02	6/1/2011	17.88
Netherlands EWN	15.77	-2.65%	-4.07%	-2.65%	-16.96%	-8.47%	22.61	6/1/2011	15.30
Italy EWI	9.96	-1.58%	-4.14%	-1.58%	-23.85%	-16.93%	18.71	6/3/2011	9.87
Sweden EWD	23.80	-3.02%	-4.16%	-3.02%	-17.96%	-5.33%	34.99	6/1/2011	21.41
Austria EWO	13.56	-2.31%	-4.19%	-2.31%	-17.42%	-4.64%	23.48	6/3/2011	12.97
Russia RSX	23.28	-2.72%	-4.44%	-2.72%	-24.60%	-12.65%	40.28	7/26/2011	23.12
Germany EWG	18.84	-3.34%	-4.89%	-3.34%	-19.07%	-1.98%	27.20	7/1/2011	16.96
Indonesia IDX	24.94	-1.46%	-7.41%	-1.46%	-16.48%	-12.40%	34.99	8/1/2011	23.16
Spain EWP	21.22	-0.66%	-7.47%	-0.66%	-27.58%	-29.90%	43.28	6/3/2011	20.98

### Low Dt

12/19/201	
10/4/201	
5/23/201	2
10/4/201	1
9/26/201	1
10/4/201	
10/4/201	
10/4/201	1
1/6/201	2
10/4/201	1
10/4/201	1
10/4/201 10/4/201	1
6/1/201	2
10/4/201	1
6/1/201	
6/1/201	2
9/23/201	1
12/20/201	1
10/4/201	1
10/4/201	1
11/25/201	1
10/4/201	1
10/4/201	1
10/4/201	1
10/4/201	1
10/4/201	
9/23/201	
6/1/201	2
10/4/201	
11/25/201	1
6/1/201	2
10/4/201	1
10/4/201	1
6/1/201	

## **Commodities**

	Price	Daily	WTD	MTD	QTD	YTD	52H	High Dt	52L	Low Dt
Palladium PALL	60.20	-0.18%	4.18%	-0.18%	-6.62%	-6.75%	83.90	7/7/2011	52.90	10/4/2011
Gold GLD	157.50	3.88%	3.99%	3.88%	-2.85%	3.63%	185.85	6/7/2011	143.97	12/19/2011
Livestock COW	28.15	0.14%	1.82%	0.14%	0.14%	-5.41%	31.81	7/1/2011	26.70	10/4/2011
Platinum PPLT	142.17	1.88%	1.63%	1.88%	-12.09%	3.16%	189.20	5/1/2012	133.00	10/4/2011
Silver SLV	27.62	2.45%	0.65%	2.45%	-11.98%	2.52%	42.78	6/1/2011	25.65	9/23/2011
Corn CORN	35.68	-1.46%	-0.82%	-1.46%	-9.12%	-15.01%	50.69	6/1/2011	35.23	6/1/2012
Aluminum JJU	23.84	-1.81%	-1.93%	-1.81%	-8.97%	-5.77%	35.34	6/3/2011	23.84	11/25/2011
Sugar SGG	71.12	-1.69%	-2.02%	-1.69%	-20.69%	-13.06%	107.06	7/26/2011	70.56	6/1/2012
Tin JJT	43.90	-1.35%	-2.48%	-1.35%	-16.27%	0.43%	67.23	7/26/2011	42.32	6/1/2012
Grains GRU	5.94	-2.14%	-3.12%	-2.14%	-7.19%	-4.96%	7.76	6/1/2011	5.63	10/4/2011
Cocoa NIB	27.93	-0.60%	-3.20%	-0.60%	-7.18%	-2.85%	46.00	8/1/2011	27.23	10/4/2011
Copper JJC	42.26	-1.30%	-3.50%	-1.30%	-13.88%	-4.04%	59.06	6/1/2011	38.99	9/23/2011
Timber CUT	15.38	-2.35%	-3.87%	-2.35%	-18.37%	-7.01%	22.35	4/3/2012	15.02	10/4/2011
Grains JJG	43.42	-1.30%	-4.52%	-1.30%	-8.42%	-3.58%	55.95	6/2/2011	40.32	10/4/2011
Coffee JO	37.94	-2.34%	-4.91%	-2.34%	-15.23%	-32.87%	74.23	6/1/2011	37.83	11/25/2011
Coal KOL	24.35	-1.70%	-5.02%	-1.70%	-23.62%	-24.50%	50.62	6/1/2011	24.15	10/4/2011
Heating Oil UHN	29.56	-2.83%	-6.78%	-2.83%	-17.87%	-10.08%	37.48	6/1/2011	29.44	10/4/2011
Cotton BAL	42.40	-3.70%	-7.75%	-3.70%	-25.13%	-24.90%	93.14	8/1/2011	42.20	10/4/2011
OIL USO	31.43	-3.62%	-8.27%	-3.62%	-19.88%	-17.53%	42.30	6/2/2011	29.10	10/4/2011
Natural Gas UNG	16.18	-3.63%	-14.51%	-3.63%	1.63%	-37.38%	50.56	6/1/2011	14.25	10/4/2011